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# The Art Of Investigative Interviewing, Third Edition



## Synopsis

The Art of Investigative Interviewing, Third Edition can be used by anyone who is involved in investigative interviewing. It is a perfect combination of real, practical, and effective techniques, procedures, and actual cases. Learn key elements of investigative interviewing, such as human psychology, proper interview preparation, tactical concepts, controlling the interview environment, and evaluating the evidence obtained from the interview. Inge Sebyan Black updated the well-respected work of Charles L. Yeschke to provide everything an interviewer needs to know in order to conduct successful interviews professionally, with integrity, and within the law. This book covers the myriad factors of an interview including issues of evidence, rapport, deception, authority, and setting clearly and effectively. It also includes a chapter on personnel issues and internal theft controls. Provides guidance on conducting investigative interviews professionally and ethically Includes instructions for obtaining voluntary confessions from suspects, victims, and witnesses Builds a foundation of effective interviewing skills with guidance on every step of the process, from preparation to evaluating evidence obtained in an interview

## Book Information

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## Customer Reviews

"...a largely personal narrative by Inge Sebyan Black...Black was trained in both the Reid method of interviewing (confrontational) and the Wiecklander-Zulawski model (non-confrontational)...both have their place in an interviewer/interrogator's development."--Security Letter, The Art of Investigative Interviewing, Third Edition "... takes the reader through the art of interviewing from A to Z and will have something interesting for all readers who need to conduct interviews."--ASIS Dynamics "Her

conclusion - that investigative interviewing is an art - because each of us makes it such - and each has their own practised technique - is inspiring. This book is a credit to private investigation beside a useful guide for the novice and professional alike."--Professional Security Magazine Online, May 28, 2014 "This impressive book keeps in mind the goal of an interview (fact-finding) and the need for flexibility and detachment - If you only have a spare minute, turn straight to the snappy, three-page final chapter - 100 things you should know - This book is a credit to private investigation beside a useful guide for the novice and professional alike."--Professional Security Magazine Online, January 4, 2014

Inge Sebyan Black, CPP, CFE, CPOI, is the president of Security Investigations Consulting. She has spent over 35 years in corporate security management, licensed as a private investigator in both the United States and Canada, and serves as a security, risk, and investigations consultant. As a Certified Fraud Examiner, she has handled cases both in the private sector and for Fortune 500 companies. Inge has successfully obtained hundreds of confessions for prosecution, and she also uses her interviewing skills when conducting security threat and risk assessments.

I had to buy this for a college class. It was engaging and covered the basic points needed for investigative interviewing. Great for a beginner or someone who wants to review the foundations of the field.

Needed this book for school, great condition, great price!

The book was less detailed for an internal HR / non criminal lawsuit investigation than it seemed it would be.

How do you say effectively I like this book. It's not just for beginners but for senior veterans as well. We all need a refresher. Pat Clawson stated in his Preface in this book "I have learned repeatedly throughout my career that every investigation is only as good as the information it gathers. Interviewing is a form of communication and evidence gathering." I have to highlight Chap. 13 which is titled "Investigative Interviewing: One Hundred Things You Should Know" These 100 point in my opinion sum up the The Art of Investigative Interviewing. Trust me Interviewing is an art. I had a close friend who told me about the guy who managed his garage and the auditors told him thousands of dollars has been stolen. He brought in the manager, who denied everything. He then

totally discarded everything on his desk, to the floor and said You SOB your either going to jail right now OR your going to return every nickel you stole. He confessed and returned the money. His style worked, all of us have war stories. Interviewing is an ART.

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